

Tarek H. Selim
Biography and Resume

BIOGRAPHY



Tarek H. Selim, MBA, PhD

**Associate Professor of Economics, American University in Cairo
Faculty Affiliate, Microeconomics of Competitiveness, Harvard Business School
Founding Member, Industry Studies Association, University of Pittsburg**

Tarek H. Selim is Associate Professor of Economics, School of Business, at the American University in Cairo (AUC). Dr. Selim's core field of specialization is industrial economics and competition. Dr. Selim is Faculty Affiliate to the Microeconomics of Competitiveness Network of Harvard Business School and is a founding member of the Alfred P. Sloan Industry Studies Association, University of Pittsburg. He also served as the Economic Advisor to the Egyptian Competition Authority.

Dr. Selim's research output includes more than 60 research articles in leading international journals and conferences. He is on the editorial board of the *Journal of Business and Economics Research*, *Journal of Technology and Investment*, and the *Academy Journal of Financial and Administrative Sciences*. He received his School's Research Excellence Award in 2006. His most recent book publication is *Egypt, Energy and the Environment: Critical Sustainability Perspectives*, Adonis & Abbey (UK), London, 2009. Dr. Selim has consulting experience and networking with many local, regional and international organizations.

Dr. Selim earned his Ph.D. in Economics from George Washington University. He also earned MBA from Johns Hopkins University and Master of Science in Economics from Iowa State University where he worked as a research scholar at Ames Research Laboratory. He also earned the Master of Science in Industrial Engineering from the American University in Cairo, and Bachelor of Science (Honors) in Mechanical Engineering with minor in Business Administration from the American University in Cairo. Dr. Selim holds multiple certificate and management professional programs from MIT, Harvard, Georgetown, Oxford, and Imperial College.

RESUME

AREAS OF SPECIALIZATION

- Microeconomics
- Industrial Economics
- Competition Theory and Policy
- Game Theory
- Business Strategy and Planning
- Cost-Benefit Analysis

EDUCATION - ACADEMIC PROGRAMS

- PhD, Economics, *George Washington University, USA, 2002*
- MBA, Business Administration, *Johns Hopkins University, USA, 2001*
- MS, Economics, *Iowa State University, USA, 1997*
- MS, Industrial Engineering, *American University in Cairo, Egypt, 1995*
- BS (Honors), Mechanical Engineering with minor in Business Administration, *American University in Cairo, Egypt, 1992*
- Harvard Summer School, *Harvard University, USA, 1991*
- University of London General Certificate of Education, *International School of Choueifat at Abu Dhabi, Emirates, 1987*

EDUCATION – PROFESSIONAL PROGRAMS

- Microeconomics of Competitiveness, *Harvard Business School, 2010*
- Leadership in Action, *INSEAD at American University in Cairo, 2009*
- Strategic Resource Planning, *Imperial College, 2006*
- Environmental Management, *University of Oxford, 2006*
- Executive Decision Making, *Harvard University, 2001*
- Financial Planning, *Georgetown University, 2000*
- Project Management, *Massachusetts Institute of Technology, 1998*

EMPLOYMENT HISTORY

- Associate Professor of Economics, tenure, 2007 to-date
*Department of Economics, American University in Cairo
New Cairo Campus, Egypt*
- Economic Advisor to the Executive Director, Jan –June 2010
*Egyptian Competition Authority
Smart Village, Egypt*
- Assistant Professor of Economics, 2002-2007
*Department of Economics, American University in Cairo
Tahrir Campus, Cairo, Egypt*
- Doctoral Research Fellow, 1997-2002
*Institute of International Education, USAID Economic Policy Initiative Consortium (EPIC)
Washington DC, USA*
- Research Associate, 1997
*Ames Research Laboratory, Institute of Physical Research and Technology
Ames, Iowa, USA*

- Research Scholar, 1995-1997
Center for Agricultural and Rural Development (CARD), Iowa State University
Ames, Iowa, USA
- Economic Researcher, 1995
Information and Decision Support Center (IDSC) of the Egyptian Cabinet
Kasr Al Aini Street, Cairo, Egypt
- Instructor and Teaching Assistant, 1993-1995
Department of Mechanical Engineering, Industrial Engineering Division, American University in Cairo
Tahrir Campus, Cairo, Egypt
- Research Assistant, 1993-1994
Solar Energy Lab, American University in Cairo
Tahrir Campus, Cairo, Egypt
- Assistant Project Manager, 1992-1993
General Dynamics F-16 Fighter Project, Arab Organization for Industrialization
Helwan, Egypt
- Plant Industrial Engineer, 1992
Procter & Gamble Egypt
6th of October City, Egypt

TEACHING EXPERIENCE

Teaching Faculty, Graduate Curriculum (2002-2010), American University in Cairo

- Advanced Microeconomic Theory
- Managerial Economics (MBA)
- Economics of Competitiveness (*based on course materials developed at the Institute for Strategy and Competitiveness, Harvard Business School*)
- Competitive Strategy and Game Theory
- Economic Strategies for Sustainable Development
- Economic Growth and Development
- Environmental Economics

Teaching Faculty, Undergraduate Curriculum (2002-2010), American University in Cairo

- Intermediate Microeconomic Theory
- Principles of Microeconomics
- Mathematics for Economists I
- Mathematics for Economists II
- Environmental and Natural Resource Economics

Teaching Faculty, Executive Education and Training (2009-2010)

- Competition Policy (multiple training sessions):
Egyptian Competition Authority, Smart Village, Cairo
- Competitiveness and Business Strategy (Microeconomics of Competitiveness short executive course based on materials developed at Harvard Business School):
International Executive Education Institute (IEEI), American University in Cairo
- Competitiveness and Strategic Business Decisions:
Madinah Institute for Leadership and Entrepreneurship (MILE), Saudi Arabia
- Blue Ocean Strategy (BOS):

Knowledge Economic City, Saudi Arabia

Teaching Faculty, Independent Study, American University in Cairo

Taught numerous Independent Study courses for a variety of topics including Islamic finance, social welfare, industrial competitiveness, energy economics, game theory, and environmental valuation methods.

Supervision of Graduate Theses and Dissertation

Served on 25 Graduate MA Theses and PhD Dissertation supervision at various educational institutions:

- MA Theses in Economics, American University in Cairo (2002-2010): 14
- MA Theses in Middle East Studies, American University in Cairo (2008-2009): 2
- MA Theses in Economics, Universitat Friburg (Germany): 1
- PhD Dissertation External Reviewer/Advisor, Cairo University: 4
- PhD Dissertation Advisor, German University in Cairo (GUC): 1
- MA Theses in Economics at other local universities (Zagazig, Kafr El Sheikh, MSA): 3

RESEARCH & PUBLICATIONS

Journal Publications

- (1) Selim, Tarek H. (2011). "Exogenous Evolution of the Egyptian Pharmaceutical Industry: Evidence within a Global Landscape", *Global South Journal*, accepted and forthcoming.
- (2) Selim, Tarek H. (2010). "Social Optimality with Resource Depletion: An Investment Project Valuation Model," *Atlantic Economic Journal*, Volume 38, Number 3, September.
- (3) Selim, Tarek H. and John W. Salevurakis (2010). "Cultural Development and Social Resistance to Change," *Development*, Volume 53, Number 3, September.
- (4) Selim, Tarek H. and Sherif G. Salem (2010). "Education Matching in Egyptian Colleges and the Gale-Shapley Algorithm: Theoretical Comparison with Policy Perspectives," *African Journal of Business and Economics Research*, Volume 5, Number 1, September.
- (5) Selim, Tarek H. (2010). "Strategic Pricing: A Game in Market Economics," *Journal of Business and Economics Research*, Volume 8, Number 6, June.
- (6) Selim, Tarek H. (2009). "Moral Capitalism," *Review of Social Economy*, Volume 67, Number 4, December.
- (7) Selim, Tarek H. (2009). "A Review of Energy Analysis for Household Consumption in India," *The Energy Journal*, Volume 30, Number 3, July.
- (8) Selim, Tarek H. (2008). "An Islamic Capital Asset Pricing Model," *Humanomics*, Volume 24, Number 2, March.
- (9) Selim, Tarek H. (2006). "On Equilibrium Number of Firms," *Atlantic Economic Journal*, Volume 34, Number 4, December.
- (10) Selim, Tarek H. (2006). "Spatial Competition with Asymmetric Costs," *International Journal of Industrial Economics*, Volume 3, Number 4, November.
- (11) Selim, Tarek H. (2006). "Generalized Monopolistic Competition," *International Advances in Economic Research*, Volume 12, Number 4, November.
- (12) Selim, Tarek H. (2006). "Product Relocation and Resistance to Change," *The Business Review of Cambridge*, Volume 5, Number 1, September.
- (13) Selim, Tarek H. (2006). "On Interest-Free Investment Partnerships: Theoretical Foundations," *Journal of the American Academy of Business*, Volume 9, Number 2, September.
- (14) Selim, Tarek H. (2006). "Monopoly: The Case of Egyptian Steel," *Journal of Business Case Studies*, Volume 5, Number 9, September.

- (15) Mabughi, Nyiwul L. and Tarek H. Selim (2006). "Poverty as Social Deprivation: A Survey," *Review of Social Economy*, Volume 63, Number 2, June.
- (16) Selim, Tarek H. (2006). "Revisiting Egypt's Energy Policy," *International Business and Economics Research Journal*, Volume 4, Number 4, April.
- (17) Selim, Tarek H. and Azza I. Kandil (2006). "Characteristics of Marble Industry in Egypt: Structure, Conduct, and Performance," *International Business and Economics Research Journal*, Volume 4, Number 3, March.
- (18) Selim, Tarek H. (2005). "Economic Growth and Information Technology: A Note," *Journal of Business and Economics Research*, Volume 3, Number 11, November.
- (19) Selim, Tarek H. (2005). "A Comparative Essay on the Causes of Recent Financial Crises," *The Business Review of Cambridge*, Volume 3, Number 2, Summer.
- (20) Selim, Tarek H. (2004). "The Stability of Virtual Equilibrium," *Journal of Business and Economics Research*, Volume 2, Number 12, December.
- (21) Selim, Tarek H. (2004). "Endogenous Quality Choice: Price and Quantity Competition," *Economics Bulletin*, Volume 28, Number 3, May. Reprinted with permission as "Endogenous Quality Competition" in the May 2006 issue of *Journal of Industrial Economics, ICFAI India*.
- (22) El-Haggag, Salah M., Nabil M. Mahmoud and Tarek H. Selim (1996). "Economic Feasibility for Solar Pumps in Egypt," *Journal of Engineering and Applied Science*, Volume 43, Number 1.
- (23) El-Haggag, Salah M., Nabil M. Mahmoud and Tarek H. Selim (1996). "Experimental Investigation of a Thermal Solar Pump," *Scientific Bulletin*, Volume 31, Number 4.

Books and Book Chapters

- (24) Selim, Tarek H. (ed.) (2009) EGYPT, ENERGY AND THE ENVIRONMENT: CRITICAL SUSTAINABILITY PERSPECTIVES, Adonis and Abbey (UK) Publishers, London, 2009.
- (25) Selim, Tarek H. and Ahmed S. Salem (2009). "Core Environmental Challenges Facing Egypt", a Chapter in Egypt, Energy and the Environment, Adonis and Abbey (UK).
- (26) Selim, Tarek H. (2009). "The Sustainability Dimension", a Chapter in Egypt, Energy and the Environment, Adonis and Abbey (UK).
- (27) Selim, Tarek H. and Yasmine Z. Yehia (2009). "The Black Cloud, Rice Ashes and Industrial Ecology", a Chapter in Egypt, Energy and the Environment, Adonis and Abbey (UK), 2009.
- (28) Selim, Tarek H. (2009). "Red Sea Ecotourism: A Case Study", a Chapter in Egypt, Energy and the Environment, Adonis and Abbey (UK).
- (29) Selim, Tarek H. (2009). "Critical Recommendations for Egypt's Sustainability Path: Summary of Findings", a Chapter in Egypt, Energy and the Environment, Adonis and Abbey (UK).
- (30) Selim, Tarek H. (2007). "On Efficient Utilization of Egypt's Energy Resources: Oil and Natural Gas," a Chapter in The Egyptian Economy: Current Challenges and Future Prospects, AUC Press Publication, originally published in *Egyptian Center for Economic Studies (ECES) Working Paper Series*, No. 117, January.
- (31) Selim, Tarek H. (2006). "The Egyptian Mobile Industry and its Contribution to Economic Development," a Chapter in The Socio-Economic Impact of Mobile Phones in the Arab World, *Research Volume of GSM Barcelona World Telecommunications Group*, February.

Conference Papers

- (32) Selim, Tarek H. and Ahmed S. Salem (2010). "Global Cement Industry: Competitive and Institutional Dimensions", *African Econometrics Society (AES) Fifteenth Annual Conference*, New Cairo, July. Indexed as Paper #24464 August 2010, Research Papers in Economics RePEc.
- (33) Selim, Tarek H. (2010). "Techno-economic Analysis for Egyptian Nuclear Energy",

- International Conference on Engineering Solutions for Sustainable Development*, New Cairo, April.
- (34) Selim, Tarek H. (2009). "The Case of Egyptian Food Processing Industry: Formalization versus Informalization within the Nation's Food Security Policy", *Alfred P. Sloan Industry Studies Annual Conference*, Chicago: Illinois, May 2009.
 - (35) Selim, Tarek H. (2008). "Price Wars in an X-Market Game," *Applied Business Research Conference Proceedings*, Orlando: Florida, January 2008.
 - (36) Selim, Tarek H. (2008). "Comparative Human Development: Egypt, Middle East, and the Developing World," *Proceedings of the International Academy of Business and Public Administration Disciplines*. Orlando: Florida, USA, January 2008.
 - (37) Selim, Tarek H. (2008). "Exposing Hartwick's Rule to Egypt's Energy Resources," *International Association for Energy Economics (IAEE) 31st Annual Conference*, Istanbul, Turkey.
 - (38) Selim, Tarek H. (2007). "The Education Market in Egypt: A Game Theory Approach," *Economic Research Forum Annual Conference*, December 2007. Also published as *ERF Working Paper Series No. 422*, August 2008.
 - (39) Selim, Tarek H. (2006). "Ecological Tourism in Egypt: A Case Study on Sustainable Development," *Clean Globe 1 International Conference Proceedings*. Cairo: Egypt, September 2006.
 - (40) Selim, Tarek H. (2006). "Constitutional Economics: A Case Study of Education in Egypt," *Turkey Conference on Economics, Business, and Management*. Izmir: Turkey, June 2006.
 - (41) Ghita, Alex X., and Tarek H. Selim (2006). "Thinking Strategically: An Economic Game of the Egyptian Constitution with Regards to Higher Education," in Higher Education and Research for Egypt: Opportunities and Challenges, AUC Press Publication. Cairo: Egypt, for the AUC Annual Research Conference.
 - (42) Selim, Tarek H. (2006). "An Islamic Finance Approach to the Capital Asset Pricing Model," *Islamic Banking and Finance International Conference*. Beirut: Lebanon, February 2006.
 - (43) Selim, Tarek H. (2005). "Recent Financial Crises," *Global Finance Forum, Proceedings of the 2005 Global Business and Finance Research Conference*. London: England, UK, July 2005.
 - (44) Selim, Tarek H. (2005). "Relative Performance of the Egyptian Economy with Implications on Reform: A Human Development Approach," in Reform in Egypt: Opportunities and Challenges. AUC Press Publication. Cairo: Egypt, for the AUC Annual Research Conference.
 - (45) Selim, Tarek H. (2004). "Human Capital Accumulation and Long Term Economic Growth: The Case of Egypt," in Quality Education for Egypt: Achievements and Challenges. AUC Press Publication. Cairo: Egypt, for the AUC Annual Research Conference.
 - (46) Selim, Tarek H. (2004). "Financial Evaluation in Project Appraisal: A Value-Added Approach," *Proceedings of the International Academy of Business and Public Administration Disciplines (IABPAD) Winter Conference*. New Orleans: Louisiana, USA, January 2004.
 - (47) Selim, Tarek H. (2001). "A Simple Inquiry into the Economic Effects of Information Technology on International Development and Globalization," *54th Annual Meetings of the New York State Economics Association*. Amherst: SUNY Buffalo, New York, USA, November 2001.
 - (48) Selim, Tarek H. (2001). "Dynamic Differentiation in Duopoly Product Markets: A Survey," *Annual Meetings of the Center for International Business Education and Research (CIBER): Economic Theory Symposium*. Miami, Florida: USA, October 2001.
 - (49) Selim, Tarek H. (2000). "A Value-Added Social Welfare Optimization Problem for Micro-Sustainable Development," *Tenth World Congress on Social Economics and Sustainable Development*. Cambridge: Emmanuel College, University of Cambridge, UK, August 2000.
 - (50) Selim, Tarek H. (1999). "Testing the Structural Empirical Dynamics of the Economic Growth Path of Egypt, 1950-1997," *Proceedings of the Sixth Annual Economic Research Forum*

(ERF) for the Arab Countries, Iran and Turkey, MENA Region. Cairo: Egypt, December 1999.

- (51) Selim, Tarek H. (1999). "Cost-Benefit Evaluation for Capital Investment Projects with Pecuniary Externalities and Sustainability Constraints," *Proceedings of the AEAS 25th Silver Anniversary Conference on Knowledge and Sustainable Development*. Washington, DC: USA, October 1999.

Technical Research and Other Intellectual Contributions

- (52) Selim, Tarek, Diao Attia, Fatma Saadallah, and Sherif Aly (2010). "Cement Market Monitoring Report", *Egyptian Competition Authority*, Smart Village, Cairo.
- (53) Selim, Tarek H. (2010). "Market Concentration Ratios and their Use in Competition Policy", *Egyptian Competition Authority*, Smart Village, Cairo.
- (54) Selim, Tarek H. (2010). "Towards a New Energy and Environmental Policy for Egypt: Development of Clean Sources in an Emerging Economy", *Indian Council for Research on International Economic Relations (ICRIER)*, New Delhi, India.
- (55) Selim, Tarek H. (2010), Book Review of Egyptian Center for Economics Studies (ECES), Towards More Efficiency of the Services Sector in Egypt, AUC Press, May 2010, technical manuscript.
- (56) Selim, Tarek H. (2009). "On the Economic Feasibility of Nuclear Power Generation in Egypt," *Egyptian Center for Economic Studies, Working Paper Series*, No. 143, 2009. Also published as "Egypt's Path Towards Nuclear Energy", in Egypt, Energy and the Environment, Adonis and Abbey (UK), 2009.
- (57) Selim, Tarek H. (2008). "A Strategic Look into Egypt's Petroleum Resources," *Konrad Adenauer Stiftung Foundation and Information and Decision Support Center (IDSC), Third Annual Conference on Future Studies*, 2008.
- (58) Selim, Tarek H. (2007). "Project Finance and Interest Free Investment Partnerships: A Model for Optimism?," *Research Article for Tradewind Dubai International Financial Center, Business Islamica Journal Series*, June 2007.
- (59) Selim, Tarek H. (2006). "An Investment Map for Egypt: Minya Governorate," *Research Paper for the Canadian International Development Agency (CIDA) and the Egyptian General Authority for Investments and Free Zones (GAFI)*, February 2006.
- (60) Selim, Tarek H. (2005). "Economic Human Rights and Foreign Direct Investment in Egypt," *Research Paper for the Economic Rights Commission of the National Council for Human Rights, Cairo, Egypt* (in Arabic), November 2005.
- (61) Selim, Tarek H. (2005), Book Review for Doha Abdelhamid, Essays on International Regulatory Competition, AUC Press, October 2005, technical manuscript.
- (62) Selim, Tarek H. (2005), Book Review for Khaled Ikram, The Egyptian Economy Since 1952, AUC Press, June 2005, technical manuscript.
- (63) Selim, Tarek H. (2005), Book Review for Robert Willis, Ecology and Sustainable Development in the Red Sea, AUC Press, April 2005, technical manuscript.
- (64) Selim, Tarek H. (2004), Book Review for Sarah Ben Nefissa, NGOs and Governance in the Arab World, AUC Press, November 2004, technical manuscript.
- (65) Selim, Tarek H. (2003), Book Review for Barbara Ibrahim and Fouad Ibrahim, Egypt: An Economic Geography, AUC Press, May 2003, technical manuscript.
- (66) Selim, Tarek H. (2003), Book Review for Galal Amin, Egypt in the Age of the Masses, AUC Press, February 2003, technical manuscript.
- (67) Selim, Tarek H. (2002), Book Review for Amal Afifi, Privatization in Egypt: Problems of Implementation, AUC Press, November 2002, technical manuscript.

Public Lectures, Seminars and Others

- “Revolutionary Change: Servant Leadership, Collective System, and Common Vision”, *ITWorks General Staff Meeting, Free Trade Zone, Cairo*.
- “Market Monitoring System”, *Egyptian Competition Authority, Smart Village Cairo, 2010*.
- “Market Evolution and Blue Ocean Strategy: Implications for Competition Policy”, *Egyptian Competition Authority, Smart Village Cairo, 2010*.
- “Market Concentration Ratios and their Use in Competition Policy”, *Egyptian Competition Authority, Smart Village Cairo, 2010*.
- “Market Structure: Oligopoly and Cartel”, *Egyptian Competition Authority, Smart Village Cairo, 2010*.
- “Market Structure: Damage of Monopoly Power”, *Egyptian Competition Authority, Smart Village Cairo, 2010*.
- “The Forces of Competition and their Implications for Egyptian Competition Policy”, *Egyptian Competition Authority, Smart Village Cairo, 2010*.
- “The Culture of Competition in Egypt”, *Egyptian Competition Authority Panel Symposium at the Egyptian Media Syndicate, Cultural Awareness Section, Cairo, Egypt, 2010*.
- “Energy, Environment and Sustainability: The Case of Egypt”, *Seminar of the Economics Department at the American University in Cairo, 2009*.
- “Competitiveness and Economic Policy: Methodology and Prospects for Business Development”, *Dubai Economic Council, Dubai, 2009*.
- “Microeconomics of Knowledge Management in Relation to Firm Efficiency”, *Economic Research Forum, Cairo, 2008*.
- “The World Financial Crisis and its Implications for Egypt”, *Panel Discussion of the School of Business and Economics at the American University in Cairo, Oriental Hall, 2008*.
- “Towards a General Model of Market Competition”, *Seminar of the Economics Department at the American University in Cairo, 2008*.
- “Egypt’s Energy Balance and Alternative Sources: The Case for Nuclear Energy”, *Seminar at the Egyptian Center for Economic Studies, Cairo, 2008*.
- “On Nuclear Energy”, *Public Lecture, American University in Cairo, 2008*.
- “The Future of Egypt’s Energy Resources”, *Presentation for Konrad Adenauer Foundation, Center for Future Studies of the Egyptian Cabinet, Cairo, 2008*.
- “Moral Capitalism”, *Public Lecture, American University in Cairo, 2007*.
- “The Zewail Prize Perspective”, *Parents Association Meeting of the American University in Cairo, 2007*.
- “Education in Egypt”, *Seminar of the Economics Department at the American University in Cairo, 2007*.
- “Ecotourism in Egypt with a Case Study on the Red Sea”, *Seminar of the Economics Department at the American University in Cairo, 2007*.
- “The Future of Oil and Natural Gas”, *Seminar of the Economics Department at the American University in Cairo, 2007*.
- “On Equilibrium Number of Firms”, *Seminar of the Economics Department at the American University in Cairo, 2007*.
- “The Concept of Sustainable Development”, *Clean Perspectives Seminar, American University in Cairo, 2006*.
- “What is Economics?”, *Open House for Graduate Studies, Ewart Hall, Cairo, 2006*.
- “Egypt’s Energy Resources”, *Panel Discussion for the Egyptian Center for Economic Studies, Cairo, 2006*.
- “Alternative Views on Entrepreneurship”, *Economic and Business History Research Center, Cairo, 2005*.
- “Egypt’s Competitive Advantage”, *Student Conference on Reform at the American University in Cairo, 2005*.

- “Egypt and the Environment”, *Environment Forum*, Cairo, 2005.
- “Human Development in Egypt”, *Seminar of the Economics Department at the American University in Cairo*, 2005.
- “Socio-economic Dimensions of Development in the MENA Region”, *Economic Research Forum*, Cairo, 2005.
- “The Problem of Lifting Energy Subsidies”, *The American Chamber of Commerce, Energy Policy Roundtable*, Cairo, 2005.
- “Universal Economic Rights”, *Economic and Social Rights Commission of the Egyptian National Council for Human Rights*, Cairo, 2005.
- “Seasonal Effects of Stock Markets”, *International Academy of Business and Public Administration Disciplines*, New Orleans, USA, 2004.
- “Egypt’s Economic Growth Path”, *Seminar of the Economics Department at the American University in Cairo*, 2004.
- “Information Technology and Egypt’s Economic Development”, *Presentation for the Business Communications Study Group at Johns Hopkins University*, USA, 2000.
- “Survey on the Theory of Competition”, *Presentation at the Industrial Economics Workshop at George Washington University*, Washington D.C., USA, 1999.
- “Co-integrated VAR Model Applied on the Egyptian Economic Growth Path”, *Presentation at the Economics Department of George Washington University*, Washington D.C., USA, 1998.
- “Air Pollution Concentration in the United States”, *Presentation to the Director of Ames Research Laboratory, The Mission to China Meeting*, Ames, USA, 1997.
- “Environmental Project Evaluation Techniques”, *Presentation to the Director of the Center for Agricultural and Rural Development*, Ames, USA, 1997.
- “Egypt’s Food Security Problem”, *Presentation to the Director of the Information and Decision Support Center of the Government of Egypt*, Cairo, 1995.
- “Budget, Schedule and Implementation Plan: The F-16 Co-Production Project”, *Presentation to Senior Executives at the Military Aircraft Unit of the Arab Organization for Industrialization*, Cairo, 1993.

Theses and Dissertation

- *Ph.D. Dissertation: "On the Theory of Quality Competition in Differentiated Markets: Multi-Stage Competition Models Encompassing Dynamic Spatial Differentiation with Technological Diffusion"*, Dissertation for the Degree of Doctor of Philosophy in Economics at George Washington University, Accepted on Defense date of January 14 – 2003. (Accepted As-Is Without Revision).
- *MBA Capstone: "Competitive Analysis and Financial Evaluation of the Retirement Industry in the United States"*, Capstone Research Project for the Degree of Master of Business Administration at Johns Hopkins University, Accepted on August 2 - 2001.
- *Master of Science Thesis in Economics: "Multi-Criteria Investment Appraisal Model using Financial, Socio-Institutional, and Environmental Evaluations"*, Graduate Thesis for the Degree of Master of Science in Economics at Iowa State University, Accepted on Defense date of February 4 – 1997. (Accepted As-Is Without Revision).
- *Master of Science Thesis in Engineering: "Techno-Economic Assessment of a Solar Thermal Water Collection System for Use in Establishing New Communities in Developing Countries"*, Graduate Thesis for the Degree of Master of Science in Engineering at the American University in Cairo, Accepted on February 10 - 1995.

UNIVERSITY ADMINISTRATION

- Selected Tasks at the Institutional Level (American University in Cairo):
 - Chair of Ahmed H. Zewail Prize Committee, 2004-2009 (Chair 2006-2009)
 - Chair of Senate Academic Affairs Committee, 2008-2009
 - Chair of AUC-UCLA Environment Forum, 2005-2006
 - Senate Executive Committee, 2008-2009
 - Library Collections Committee, 2007-2008
 - Core Curriculum Advisory Committee, 2004-2008
 - AUC Press Publications Committee, 2002-2006
 - Co-Founder and Faculty Advisor to the Economics Society, 2007-2008

- Selected Tasks at the Unit Level (Economics Department, American University in Cairo):
 - Chair of Research and Graduate Studies Committee, 2010-date
 - Chair of Microeconomics Faculty Search Committee, 2009-2011
 - Acting Department Chair, various intervals, 2007-2010
 - Chair of Examination Committee for MA Comprehensives in Microeconomics, 2002-2007
 - Chair of Examination Committee for MA Comprehensives in Economic Planning, 2002-2004
 - Academic Affairs Committee, 2002-2011
 - Faculty Affairs Committee, 2007-2008
 - Accreditation Assessment Committee, 2004-2006
 - Committee on Mathematical Economics, 2006-2011
 - Faculty Grants Evaluation Committee, 2006-2009
 - Parents Association Department Representative, 2002-2007

CONSULTING, (PI) = Principal Investigator

- *Egyptian Competition Authority*, 2010
 - Economic Advisor to the Executive Director
- *Dubai Economic Council*
 - (PI) Competitiveness and Economic Policy, 2009
- *Middle East Economic Research Forum (ERF)*
 - Research Review on Sectoral Studies, 2005-2008
 - Review Panel for Conference Submissions and Working Papers, 2005-2008
- *Indian Council for Research on International Economic Relations (ICRIER)*
 - Comparative Energy Sector Performance in Emerging Economies, 2009
- *Egyptian Center for Economic Studies (ECES)*
 - (PI) Egypt's Potential for Nuclear Energy, 2008-2009
 - (PI) Egypt's Energy Resources, 2006-2007
- *Fulbright Commission*
 - Fulbright Scholar Program Selection and Interviews, 2004-2008
 - Hubert Humphrey Visiting Fellow Selection and Interviews, 2006-2008
- *Ford Foundation*
 - Microeconomics and Industrial Organization Curriculum Design for Cairo University, 2008
- *Pearson Education International*
 - (PI) Arab World Adaptation Themes to Principles of Economics Textbooks, 2008-2009
- *Konrad Adenauer Foundation*
 - Future Outlook on Egypt's Energy Sector, 2008

- *Gerson Lehrman Consulting Group*
 - (PI) Competitiveness of Egyptian Telecom Sector, 2008

- (PI) Egyptian Tobacco Industry, 2008
- (PI) Egypt's Economic Stability, 2007
- (PI) Globalization and Economic Performance, 2006
- *AUC-UCLA Research Project on Energy and the Environment*
 - Principal Editor of Research, 2006-2008
- *Dubai International Financial Center*
 - Capital Investments and Project Finance, 2007
- *World Telecommunications Group*
 - (PI) Egypt's Mobile and IT Sector Competitiveness, 2006
- *Canadian International Development Agency (CIDA)*
 - (PI) Egypt's Investment Map for Minya Governorate, 2005-2006
- *National Council for Human Rights*
 - (PI) Universal Economic Rights and the Egyptian Constitution, 2005
- *American Chamber of Commerce (AmCham) in Egypt*
 - Energy Subsidies and Economic Reform, 2005

HONORS, FELLOWSHIPS AND AWARDS

- *Merit Performance Award*, School of Business, American University in Cairo, 2010
- *Recognition Award*, Madinah Institute for Leadership and Entrepreneurship (MILE), 2010
- *Research Paper Award*, Top Ten Papers of the Social Science Research Network (SSRN), 2008
- *Research Paper Award*, International Academy of Business and Public Administration, 2008
- *University Tenure Award*, Department of Economics, American University in Cairo, 2007
- *Research Excellence Award*, School of Business and Economics, American University in Cairo, 2006
- *Fulbright Recognition Award*, Fulbright Commission in Egypt, 2006
- *Who's Who Outstanding Achievement Award*, Who's Who Historical Society, 2004
- *Full Doctoral Fellowship Award at George Washington University*, Institute of International Education (IIE), 1997-2002
- *Full Graduate Scholarship Award at Iowa State University*, Center for Agricultural and Rural Development (CARD), 1995-1997
- *Academic Honor Award for Outstanding Achievement*, American University in Cairo, 1991
- *Undergraduate Merit Award*, American University in Cairo, 1988-1992
- *First Prize Award for Keyboard (Organist) Under 18*, Emirates Youth Music Festival, 1985

MEMBERSHIPS

- Advisory Board Member, El-Khazindar Business Research and Case Center (KCC), 2010
- Editorial Board Member, Journal of Technology and Investment (TI), 2010
- Editorial Board Member, Journal of Business and Economics Research (JBER), 2008-2010
- Editorial Board Member, Academy Journal of Financial and Administrative Sciences, 2007-2010
- Founding Member, Industry Studies Association (ISA), University of Pittsburg, 2009-2010
- Faculty Affiliate, Institute for Strategy and Competitiveness, Harvard Business School, 2008-2010
- Faculty Affiliate, Alfred P. Sloan Foundation Industry Studies Program, 2008-2009
- Research Associate, Egyptian Center for Economic Studies (ECES), 2006-2010
- Research Associate, Economic Research Forum (ERF), 2006-2010
- Member, Gerson Lehrman Group, Economics Consulting Council, 2005-2010
- Member, Society for International Development (SID), 2005-2008
- Member, Association for Social Economics (ASE), 2006-2008
- Member, International Association for Energy Economics (IAEE), 2006-2008
- Member, American Chamber of Commerce in Egypt, 2002-2010

- Member, American Association of University Professors (AAUP), 2007-2009
- Member, American Economic Association (AEA), 2002-2005

MEDIA INTERVIEWS

- **INTERNATIONAL**
New York Times, BBC, Time, Al-Jazeera International News, Nile News, Nile TV International, Nile TV Family Channel, Iqraa Islamic Channel, Business Monitor (France), EIN Presswire (USA), Business Islamica (Beirut), Capital Monthly (UK), Bulletin of Harvard Center for International Development (HCID), Bulletin of the International Association for Energy Economics (IAEE), Platts, IRINE (Newspaper of the UN Office for Humanitarian Affairs)
- **LOCAL**
Egypt Today, Business Today, Business Monthly, Daily News, Ahram Daily Newspaper, Ahram El Masaki Newspaper, Wafd Daily Newspaper, Al-Masry Al-Youm Daily Newspaper, Akhbar Al-Youm (Weekly), Al-Mal (Money), Shorouk News, Egypt Oil and Gas Monthly, Al-Watany Al-Youm, Al-Iktisadia (The Economics Weekly), Sout Al-Balad (Voices of the People)

LANGUAGES

- English: Fluent
- Arabic: Mother tongue

PERSONAL

- Age: 39 years old
- Date of Birth: July 28, 1971
- Place of Birth: Cairo, Egypt
- Nationality: Egyptian
- Marital Status: Married with two children

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