

January 2010

## CURRICULUM VITAE

### Personal Data

Name: Refik ERZAN  
Place and Date of Birth: Istanbul, 27 June 1951  
Citizenship: Turkish  
Languages: Turkish, English, Swedish, and (some) French  
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Bogazici University  
Department of Economics  
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### Current Employment

Bogazici University (BU), Istanbul [www.boun.edu.tr](http://www.boun.edu.tr)  
Professor of Economics, Department of Economics, BU [www.econ.boun.edu.tr](http://www.econ.boun.edu.tr)  
Director, Center for Economics and Econometrics (CEE), BU [www.cee.boun.edu.tr](http://www.cee.boun.edu.tr)

### Courses Taught

EC 101 Principles of Microeconomics  
EC 102 Principles of Macroeconomics  
EC 203 Microeconomics I  
EC 205/208 Macroeconomics I&II  
POLS 343 Introduction to European Integration  
POLS 420 International Political Economy  
EC 470 Turkish Economy  
EC 475 European Union, the Customs Union and Turkey  
EC 561 International Economics, Applications and Policy  
EC 582 Special Topics in International Economics  
ES 503 Economics of European Integration

## EDUCATION

June 1969: High School Diploma, Science Section, Kadikoy Koleji, Istanbul (curriculum in English).

June 1973: Bachelor of Arts in Business Administration, Bogazici University (former Robert College), Istanbul (curriculum in English).

June 1974 Graduate Diploma (Economics), International Graduate School, University of Stockholm.

February 1975: Graduate Level in Economics (M.A.), Department of Economics, University of Stockholm.

February 1975 - June 1978: Completion of the Ph.D. program, except the thesis, as full-time student at the Department of Economics, University of Stockholm (except obligatory military service in Turkey - reserve officer training - Fall term 1976).

May 1983: Ph.D. in Economics, Department of Economics, University of Stockholm.  
(1978-1983: parallel employment, see below)

October 1992: Associate Professor of Economics (title granted following review of publications and examination), Higher Education Board of Turkey, Ankara.

June 1998: Professor of Economics (title granted by the University Senate following review of publications and scholarly activities by independent referees), Bogazici University, Istanbul.

## Major Scholarships and Research Grants

**Research Scholarship**, the Swedish Institute; **Doctoral Scholarship**, Department of Economics, University of Stockholm; **Research Grants**, the Swedish Agency for Research Co-operation with Developing Countries (SAREC), the Ford Foundation, the Turkish Economic and Social Studies Foundation (TESEV), Open Society Institute Assistance Foundation (OSIAF); **Visiting Scholar**, United States Information Agency, **Bogazici University Outstanding Research Award**.

## Membership in Research Networks

Economic Research Forum for Arab Countries, Iran and Turkey (ERF), Global Development Network (GDN), Mediterranean Development Forum (MDF), Inter-University Consortium for International Social Development (IUCISD), Researchers Alliance for Development (RAD - World Bank), Euro-Mediterranean Consortium for Applied Research on International Migration (CARIM - IUI, Florence), European Network of Economic Policy Research Institutes (ENEPRI).

## EMPLOYMENT

**July 1978 - September 1983:** Institute for International Economic Studies (IIES), University of Stockholm.

July 1978 - August 1980: Chief Research Assistant (also in charge of computer facilities).

September 1980 - September 1983: Research Fellow; Lecturer and Research Advisor, Department of Economics, University of Stockholm (and consulting work, see below).

**September 1983 - February 1988:** United Nations Conference on Trade and Development (UNCTAD), Geneva.

September 1983 - August 1984: Economic Affairs Officer (P3), Manufactures Division.

April - July 1985: Economic Affairs Officer (P3 step II), Division for Economic Co-operation among Developing Countries (ECDC).

September 1985 - February 1986: Consultant (L3 step III) on Global System of Trade Preference among Developing Countries (GSTP), ECDC.

March 1986 - April 1987: Expert in Quantitative Trade Analysis (L4) and Special Assistant to the Director of the GSTP Project.

May 1987 - February 1988: Consultant on Trade Barriers (L4 step II), Manufactures Division.

**March 1988 - March 1995:** The World Bank, Washington, D.C.

March 1988 - May 1990: Economist, International Trade Division, International Economics Department (IECIT).

June 1990 - March 1995: Senior Economist, IECIT.

January 1992 - January 1995: On External Service Leave.

1992/1993: Project Manager/Editor of the Ford Foundation sponsored project "Competition Policies for Turkey".

**Since 1992:** Department of Economics, Bogazici University (BU), Istanbul.

1992 - 1998: Associate Professor, Member of the Graduate Program Committee and Advisor of the Masters Program in Economics.

1994 - 2000: Executive Board Member, BU Summer School.

2000 - 2008: Deputy Director, Center for European Studies (CES).

2006 - 2008: Member of the Academic Board of the International School of Economics at Tbilisi State University (ISET).

Since 1995: Director, Center for Economics and Econometrics, (CEE).

Since 1998: Professor of Economics.

Since 2002: Executive Board Member, BU-TUSIAD Foreign Policy Forum

Since 2003: Executive Board Member, ECONFIN (MA in Economics and Finance) and MAPES (MA in European Studies).

Since 2005: Member of the (BU) Steering Committee on International Academic Relations.

Since 2006: Co-editor, Journal of International Trade and Diplomacy (JITD).

### **CONSULTANT WORK**

August - September 1980: Swedish Export Credit Corporation (SEK), Stockholm.

August 1984 - February 1985: United Nations Industrial Development Organization (UNIDO), Statistics and Survey Unit, Division for Industrial Studies, Vienna.

August 1985: International Labor Office (ILO), International Policies Unit, Geneva.

July 1993: The World Bank, Washington D.C. (mission to Uzbekistan).

1992-1994: The Economics Advisor, Sabanci Holding, Istanbul.

1994-1995: Consultant, Eczacibasi Securities, Istanbul.

1996: Economics Advisor, Maritime Chamber of Shipping, Istanbul.

1994 - 2001: The Economics Advisor, Turkish Exporters' Congress (TIM), Istanbul.

March - August 2000: Economic Advisor to the "Anti-Inflation Campaign" of TIM and the Turkish Confederation of Chambers (TOBB), Istanbul.

June 2002: The World Bank, Ankara (background paper to CEM Turkey).

January - December 2006: Petrol Ofisi, Istanbul (economic forecasting).

January - December 2009: State Planning Organization, Ankara (modeling impact of emission reductions).

### **ORGANIZED THE FOLLOWING MAJOR CONFERENCES IN ISTANBUL**

November 1992: Competition Policies for Turkey (Ford Foundation/Istanbul Chamber of Industry/UNIDO).

October 1995: Liberalization of Trade and Investment (Center for Economics and Econometrics (CEE)/Economic Research Forum (ERF)).

May 1996: Macroeconomic Management and Currency Crises (CEE).

January 1998: Stabilization in an Emerging Market: The Case of Turkey (CEE/CSFB).

June 1998: Senior Policy Seminar on the World Trade Organization (CEE/World Bank-EDI (WBI)).

January-February 1999: Senior Policy Seminar on Growth and Income Distribution (CEE/World Bank-EDI (WBI)).

June 1999: Learning to Live with Volatile Capital Movements and Contagion - An Emerging Market Perspective: Turkey (CEE/CSFB).

December 1999: Turkey in the EU - A Question of Image or Governance? (Center for European Studies (CES)).

January 2001: Turkish Banking at the Crossroads (CEE/CSFB).

June 2001: 12<sup>th</sup> International Symposium of the Inter-University Consortium for International Social Development (IUCISD/CEE).

June 2004: Growth, Employment and Active Policies (CEE/OSIAF/Turkish Employment Organization).

October 2004: Immigration Issues in EU-Turkish Relations: Determinants of Immigration and Integration (CES/OSIAF/EU Communication Group/Heinrich Boll Foundation).

September 2005: Projections on EU Labor Force, Migration Needs and Migration from Turkey (OSIAF).

November 2008: Beyond the Doha Round, the Journal of International Trade and Diplomacy.

### **PhD THESIS**

Turkey's Comparative Advantage, Production and Trade Patterns in Manufactures: An Application of the Factor Proportions Hypothesis with some Qualifications, *IIES Monograph Series*, No. 14, April 1983, Stockholm.

### **PUBLISHED ARTICLES AND MONOGRAPHS**

1. "The Profile of Protection in Developing Countries", (with H. Kuwahara, S. Marchese and R. Vossenaar), UNCTAD Review, Vol. 1, No. 1, pp. 29-49, 1989, Geneva.
2. "Products Facing High Tariffs in Major Developed Market Economy Countries: An Area of Priority for Developing Countries in the Uruguay Round?" (with G. Karsenty), UNCTAD Review, Vol. 1, No. 1, pp. 51-73, 1989, Geneva.
3. "On the Potential for Expanding South-South Trade through the Extension of Mutual Preferences among Developing Countries" (with S. Laird and A. Yeats), World Development, Vol. 16, No. 12, pp. 1441-1454, 1988; and in Trade Liberalization in the 1990s (New World Order Series, Vol. 8), H. Singer, N. Hatti and R. Tandon (eds.), Indus Publishing Company, pp. 545-570, 1990, New Delhi.
4. "Effects of the Multi-Fibre Arrangement on Developing Countries' Trade: An Empirical Investigation" (with J. Goto and P. Holmes), in Textiles Trade and the Developing Countries: Eliminating the Multi-Fibre Arrangement in the 1990s, C. Hamilton (ed.), the World Bank, pp. 63-102, February 1990, Washington, D.C.; and in Trade Liberalization in the 1990s (New World Order Series, Vol. 8), H. Singer, N. Hatti and R. Tandon (eds.), Indus Publishing Company, pp. 725-762, 1990, New Delhi.
5. "Would General Trade Liberalization in Developing Countries Expand South-South Trade?" Journal of Economics and Administrative Studies, Vol. 4, No. 2, pp. 185-229, Summer 1990.
6. "Phasing Out the Multi-Fibre Arrangement" (with P. Holmes), The World Economy, Vol. 13, No. 2, pp. 191-211, June 1990.
7. "Tariff Valuation Bases and Trade Among Developing Countries: Do Developing Countries Discriminate Against Their Own Trade?" (with A. Yeats), Journal of Development Studies, Vol. 27, No. 4, pp. 64-83, July 1991.
8. "The Role of Officially Supported Export Credits in Sub-Saharan Africa's External Financing" (with A.

Demirguc-Kunt), African External Finance in the 1990s, A World Bank Symposium, I. Husain, J. Underwood (eds.), pp.127-134, the World Bank, Washington, D.C., 1991.

9. "Protection Facing Exports From Sub-Saharan Africa in the EC, Japan and the United States" (with P. Svedberg), in Trade and Development in Sub-Saharan Africa, J. Frimpong-Ansah, R. Kanbur and P. Svedberg (eds.), pp. 97-151, Manchester University Press in association with the Centre for Economic Policy Research, London, 1991.

10. "Implications of Current Factor Proportions Indices for the Competitive Position of the U.S. Manufacturing and Services Industries in the Year 2000" (with A. Yeats), The Journal of Business, Vol. 64, No. 2, pp. 229-254, April 1991.

11. "U.S. Latin American Free Trade Areas: Some Empirical Evidence" (with A. Yeats), in The Premise and the Promise: Free Trade in the Americas, Sylvia Saborio (ed.), Overseas Development Council, Washington, D.C., Transaction Publishers, New Brunswick, pp. 117-152, 1992; and in Revista de la Integracion y el Desarrollo de Centroamérica, Banco Centroamericano de Integracion Economica, No. 49, pp. 65-150, Honduras, 1991/92.

12. "The Multi-Fibre Arrangement and Eastern European Trade in Textiles and Clothing" (with C. Holmes), Yapi Kredi Economic Review, Vol. 5, No. 2, pp.3-39, January 1992.

13. "Rent Sharing in the Multi-Fibre Arrangement: Theory and Evidence from US Apparel Imports from Hong Kong" (with K. Krishna and L. H. Tan), Review of International Economics, Vol. 2, No. 1, pp. 62-73, February 1994.

14. Ihracatin Gorunumu 1986-1993: Yapisal Degisim, Nedenleri, Sorunlar ve Oneriler (The Pattern of Exports 1986-1993: Structural Change, Causes, Problems and Remedies), (with O. Sari), Turkiye Ihracatcilar Meclisi (Turkish Exporters' Congress), Istanbul, July 1994.

15. "The Role of the MFA on EU Trade in Textiles and Clothing with the Developing Countries and Central and Eastern Europe", in Transition in Central and Eastern Europe - Implications for EU-LDC relations, pp.187-208, Kluwer Academic Publishers, Netherlands Economic Institute, Rotterdam, 1995.

16. Competition and Trade Policies for Economic Development: The Case of Turkey (ed.), 1995, UNIDO, Vienna.

17. Ihracatin Gorunumu 1994/1995 (The Pattern of Exports 1994/1995), (with O. Sari), Turkiye Ihracatcilar Meclisi (TIM - Turkish Exporters' Congress), Istanbul, July 1995.

18. Turkiye'nin Ihracatinda Uzun Vadeli Bir Perspektif ve Oneriler (A Long-Term Perspective for Turkey's Exports and Remedies), TUSIAD (Turkish Industrialists' and Businessmen's Association), Istanbul, January 1996.

19. "Competitiveness of Turkish SMSEs in the Customs Union" (with A. Filiztekin), European Economic Review, No. 41, pp. 881-892, March-April 1997.

20 "Turkiye'nin Ekonomik Yonunu Degistirmesi Gerekiyor mu?" (Does Turkey Need to Change its Economic Orientation?), New Perspectives Quarterly, Turkiye, Vol.1, No.2, pp. 39-41, Summer 1998.

21. *Stabilization in an Emerging Market: The Case of Turkey* (ed.), Bogazici Journal, Review of Social, Economic and Administrative Studies, Special Issue, Vol.12, No.1, 1998.
22. “Regionalism and Globalization in the Context of Euro-Mediterranean Agreements” Mediterranean Politics, Vol. 4, No. 2, pp. 23-35, Summer1999, and “Regionalismo y Globalizacion en el Contexto de los Acuerdos Euromediterraneos”, Librecambio Euromediterraneo: Impacto del Area de Libre Comercio en el Horizonte 2010, J. Bacaria and A. Tovias (eds.), pp. 39-56, Icaria, Barcelano,1999.
23. *Learning to Live with Volatile Capital Movements and Contagion - An Emerging Market Perspective: Turkey* (ed.), Bogazici Journal, Review of Social, Economic and Administrative Studies, Special Issue, Vol.14, No.1, 2000.
24. “Contagion and Policy Interdependence among Emerging Markets” (with C. Akcay and U. Zenginobuz), *Learning to Live with Volatile Capital Movements and Contagion - An Emerging Market Perspective: Turkey* ,R. Erzan (ed.), Bogazici Journal, Review of Social, Economic and Administrative Studies, Special Issue, Vol.14, No.1, pp 31-44, 2000.
25. *Turkish Banking at the Crossroads* (ed.), Bogazici Journal, Review of Social, Economic and Administrative Studies, Special Issue, Vol.15, No.1, 2001.
26. “An Overview of Turkish Banking” (with C. Akcay and R. Yolalalan), *Turkish Banking at the Crossroads*, R. Erzan (ed.) Bogazici Journal, Review of Social, Economic and Administrative Studies, Special Issue, Vol.15, No.1, pp. 13-23, 2001, and “Kusbakisi Turk Bankacilik Sektoru”, Aktive Bankacilik ve Finans Dergisi, Vol. 3, No. 17, pp. 6-14, March-April 2001.
27. Ihracatin Gorunumu 2000/2001 (The Pattern of Exports 2000/2001), (with E. Alper), Turkiye Ihracatcilar Meclisi (TIM - Turkish Exporters' Congress), Istanbul, June 2001.
28. *Social Development, Public Expenditure and Participation: The Sharing of Social Responsibility*, (eds. with H. Soydan and M. Tracy), Special Issue, Social Development Issues, Vol. 23, No.3, 2001.
29. “Economic Impact of Turkey’s EU Accession”, Turkey and the EU: From Association to Accession, pp.83-85, Ministry of Foreign Affairs, The Hague, 2003.
30. “Turkish Immigrants: Their Integration within the EU and Migration to Turkey” (with K. Kirisci), Turkish Policy Quarterly, Vol.3, No. 3, pp. 61-68, Fall 2004.
31. “Growth and Immigration Scenarios: Turkey – EU” (with U. Kuzubas and N. Yildiz), Turkish Policy Quarterly, Vol.3, No. 4, Winter 2004, and CEPS SHOP (<http://shop.ceps.be>).
32. “Does Size Matter in Growth, Productivity, Employment and Vulnerability/Flexibility in Turkish Manufacturing?” (with A. Filiztekin), Turkish Studies, Vol.6, No.1, pp. 113-126, March 2005.
33. *Determinants of Immigration and Integration of Turkish Immigrants in the EU*, Turkish Studies, (ed. with K. Kirisci) ,Special Issue, Vol. 7, No.1 - March 2006; published also as Turkish Immigrants in the European Union - Determinants of Immigration and Integration, Routledge, Taylor and Francis Group, (eds., R. Erzan, K. Kirisci), London and New York, 2008.

34. "Immigration Scenarios: Turkey – EU" (with U. Kuzubas and N. Yildiz), Turkish Studies (ed. with K. Kirisci ), *Special Issue*, Vol. 7, No.1, pp. 33-44, March 2006.
35. "AB ile Gümrük Birliği'nin Türkiye İmalat Sanayiine Etkileri" (Impact of the Customs Union with the European Union on Turkish Manufacturing Industry) (with A. Filiztekin and U. Zenginobuz), in Gümrük Birliği ve Türkiye Sanayisi Üzerine Etkileri (A. Bilge and H. Ersel eds.), TEPAV, Ankara, February 2007.
36. The social Dimension in Selected Candidate Countries in the Balkans: Country Report on Turkey (with F. Adaman, A. Carkoglu, A. Filiztekin, B. Ozxkaynak, S. Sayan and S. Ulgen), ENEPRI, December 2007, CEPS SHOP (<http://shop.ceps.be>).
37. "Interaction of Global Conditions with Domestic Developments in Generating Market Pressures and Crises: The Turkish Case" (with B. Erus), Asian-African Journal of Economics and Econometrics, Vol. 8, No.1, pp.55-65, 2008.
38. "Trade, Investment and Migration" in, Turkey in Europe: The Economic Case for Turkish Membership of The EU, A. Hug (ed.), pp. 37-43, The Foreign Policy Centre, London, 2008.

#### UNPUBLISHED INTERNATIONAL WORKING PAPERS

39. Intra-Industry Trade of Developing Countries and Some Policy Issues (with S. Laird), UNCTAD Discussion Papers, No. 12, July 1984, Geneva; and IIES Seminar Paper Series, No. 289, August 1984, Stockholm, *paper presented at the Symposium on Policy Aspects of Intra-Industry Trade, European Institute for Advanced Studies in Management*, Brussels, June 1984.
40. The External Account, Growth and Employment in Egypt and Turkey: Historical Review and Prospects, World Employment Programme Research, International Employment Policies, Working Paper, No. 5, ILO, September 1986, Geneva.
41. How Changes in the Former CMEA Area may Affect International Trade in Manufactures (with C. Holmes and R. Safadi), PRE Working Papers Series, No. 973, September 1992, the World Bank, Washington, D.C.
42. The Impact of Currency Appreciation and Currency Shock on the Real Side in a Small and Liberal Economy (with O. Sari), Working Paper, No. 5, 1995, Center for Economics and Econometrics, Bogazici University, Istanbul; also, Working Paper, No. 9623, 1996, Economic Research Forum, Cairo.
43. The Equilibrium Real Exchange Rate: An Application to the Middle East (with E. Alper), *presented at the VI. Annual Conference of Economic Research Forum*, Cairo, October 1999.

44. *Turkey's Customs Union with the European Union: A Framework for Evaluating the Impact of Economic Integration* (with A. Filiztekin and U. Zenginobuz), paper presented at *Economic Research Forum's 9<sup>th</sup> Annual Conference*, UAE, October 2002.
45. *Impact of the Customs Union with the European Union on Turkish Manufacturing Industry* (with A. Filiztekin and U. Zenginobuz), paper presented at *ECPR-Standing Group on the European Union Second Pan-European Conference on EU Politics*, Bologna, June 2004.
46. *Growth, Employment and Unemployment: Long-Term Trends and Prospects* (with U. Kuzubas and N. Yildiz), paper presented at the *Conference, Growth, Employment and Active Policies*, Bogazici University, Istanbul, June 2004 ([www.cee.boun.edu.tr](http://www.cee.boun.edu.tr)).
47. *Multilateral and Regional Approaches to "Aid for Trade"* paper presented at the CASE Conference "Winds of Change: the Impact of Globalization on Europe and Asia", Kiev, March 2007 ([www.case.com.pl](http://www.case.com.pl)).
48. "Circular Migration: Economic Aspects", *CARIM Circular Migration Series*, 2008 ([www.carim.org](http://www.carim.org)).
49. "The Impact of the Global Crisis on Illegal Migration and Remittances: The Turkish Corridor", *Migration Series*, 2009 ([www.carim.org](http://www.carim.org)).

## RESEARCH MEMORANDA

"On the Nature of Environmental Control, Its Structure in Sweden, and Alternative Approaches from the Economic Point of View" (mimeo), Spring 1975, University of Stockholm.

"Consumer Attitudes and Buying Plans: A Study Based on Recent Swedish Data Material" (mimeo), with I.M. Andreasson and B. Sigurjonsson, Spring 1977, University of Stockholm.

"Estimating the Role of Export Incentives in the Performance of Turkish Exports of Manufactures", December 1979 (report to SAREC), Stockholm.

"Foretagens Exportkrediter" (Firms' Export Credits), with S. Grassman, February 1980 (commissioned by the Swedish Export Credit Corporation), Stockholm.

"Officially Supported Export Credits in a Broad Perspective", October 1980 (commissioned by the Swedish Export Credit Corporation), Stockholm.

"Diversification, Intra-Industry, and Intra-LDC Trade to Expand LDC Exports of Manufactures: Some Possible Research Topics within the Project Protectionism and Structural Adjustment",

August 1983 (report to UNCTAD), Geneva.

"The Importance of Latin American Countries as a Market for Developed Market Economy Countries' Exports of Goods: An Analytical Documentation of Developed Market Economy Countries' Exports of Goods to 26 Latin American Countries in 1982", August 1984 (for the Economic Commission for Latin America (ECLA)), Geneva.

"Changes in the Structure of Developing Countries' Manufactured Exports", Annex II in J. Herin and A. Utne, "The EFTA Countries' Trade and Trade Policies vis-à-vis the LDCs", Occasional Paper, No. 5, European Free Trade Association (EFTA), June 1984, Geneva.

"Screening of UNIDO Industrial Data Base: Method, Description of the Output and Results", February 1985 (report to UNIDO), Vienna.

"Classification and Coding of Statistical Discrepancies and Adjustments in the UNIDO Industrial Data Base", February 1985 (report to UNIDO), Vienna.

"A Systematic Approach to Tariffs and Non-Tariff Measures to Assist the Participants of the Uruguay Round of Multilateral Trade Negotiations: The Case of the Philippines" (mimeo, confidential), with G. Karsenty, February 1988, UNCTAD, Geneva.

"Some Industrial Policy Issues for Uzbekistan" (confidential report commissioned by the World Bank), September 1993.

"Turkey's Export Promotion Experience in the Early 1980s", with O. Sari (paper presented at the Ministry of Foreign Economic Relations, Poland), May 1994.

"The Impact of Austria, Finland and Sweden's Entry to the EU on Developing Countries' Exports" (mimeo, confidential), March 1995, World Bank, Washington, D.C.

"Turkish Maritime Transport Industry" (mimeo), DTO, 1996, Istanbul.

"Small and Medium Scale Enterprises in Turkey" (mimeo), Istanbul Chamber of Industry, 1999.

## **CONTRIBUTION TO OFFICIAL DOCUMENTS AND PUBLICATIONS**

"Protectionism and Structural Adjustment in the World Economy", report by the UNCTAD secretariat, February 1984 (TD/B/981), Geneva.

"Services and the Development Process", study by the UNCTAD secretariat, August 1984 (TD/B/1008), Geneva.

"Trade and Development Report, 1984", February 1985, (UNCTAD/TDR/4/Rev. 1), Geneva.

"UNCTAD Statistical Pocket Book", 1984 (TAD/INF/PUB/84.4; UN Sales No. E. 84/II.D.20), New York.

"A survey of Valuation Methods for Industrial Data and their Consequences", UNIDO/IS, October 1984, Vienna.

"Skill Intensity in Manufacturing: Trends in Developed and Developing Countries", Chapter VIII in Industry in the 1980s: Structural Change and Interdependence, Industrial Development Survey of UNIDO, pp.161-189, 1985 (UN Sales No. E.85.II.B.8, sole author of non-attributed publication), New York..

"Adjustments for Systematic Differences in the Coverage of Industrial Statistics in the UNIDO Industrial Data Base", UNIDO/IS, February 1985, Vienna.

"Industrial Statistics for Research Purposes: Methodology Applied in Compiling UNIDO's International Data", September 1985 (UNIDO/IS/558), Vienna.

"Considerations Relating to the Negotiating Elements and Likely Economic Effects of a Global System of Trade Preferences (GSTP) among Developing Countries", technical working note by the UNCTAD secretariat, July 1985 (UNCTAD/ECDC/179), Geneva.

"Developing Countries' Imports, Exports, Intra-Trade and Average Tariffs by Product Groups", technical working note by the UNCTAD secretariat, July 1985 (UNCTAD/ECDC/181), Geneva.

"Problems of Protectionism and Structural Adjustment," report by the UNCTAD secretariat, February 1988 (TD/B/1160), Geneva.

"Impact of Industrial Policies of the Developed Countries on the Developing Countries", report to the Development Committee, IMF/World Bank, September 1988, Washington, D.C.

"A User's Manual for SMART (Software for Market Analysis and Restrictions on Trade)", UNCTAD and the World Bank, 1989, Washington, D.C.

"The Long-Term Perspective Study of Sub-Saharan Africa", the World Bank, 1990, Washington, D.C.

"World Development Report 1990", the World Bank, 1990, Washington, D.C.

"Poverty Handbook", the World Bank, 1991, Washington, D.C.

"Global Economic Prospects and the Developing Countries", the World Bank, 1992, Washington, D.C.