

**Raed Safadi**

**Curriculum Vitae**

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**Education**

**PH.D.** in Economics. Georgetown University, Washington, D.C. (1989), Fields of specialisation in macroeconomics, international trade and international Finance. Dissertation title: "Policy Co-ordination in International Financial Markets: Trigger Strategies in Stochastic Supergames."

**Selected Publications**

**The Legacy of Trade Reforms in the Arab Countries**, The OPEC Fund for International Development, Vienna, December 2006.

\_\_\_\_\_, (with Abdelbasset Chemingui), **Saudi Arabia Long Road to WTO Membership: The Potential Payoffs**, ERF, Cairo, December 2005.

\_\_\_\_\_, (with Sam Laird and Alessandro Turini), "The WTO and Development." In Douglas Nelson (editor), **The Political Economy of Policy Reforms**, Elsevier, 2004.

\_\_\_\_\_, (with Morvarid Bagherzadeh), "Market Access Issues for the MENA Countries: Where are the Obstacles?," in Subidey Togan and Hanaa Kheir-El-Din (editors), **Competitiveness in Middle Eastern and North African Countries**, 2003, ERF, Cairo, Egypt.

**MENA Trade and Investment in the New Economy**, (editor), 2003, The World Bank, Washington DC, and the Economic Research Forum, Cairo, Egypt.

"The Road to Self-Healing in the MENA Region," in Safadi, R. (ed.), **MENA Trade and Investment in the New Economy**.

"Policymaking in a Globalising World Economy." In Ismail Serageldin (editor), **Sustainable Human Development in the Twenty-First Century: An Evolutionary Perspective**. Oxford, UK and UNESCO, Paris, France. Encyclopedia of Life Support System, 2002.

\_\_\_\_\_, (with Ali Bayar), "WTO Negotiations and the MENA Region," GTAP Resource No. 1070. 2001.

**Towards Arab and Euro-Med Regional Integration**, 2001, (edited with Sebastian Dessus and Julia Devlin), The World Bank, Washington DC, and the OECD Development Centre, Paris.

**The Development Dimensions of Trade**, 2001, OECD, Paris, France.

**The Dynamics of Open Regionalism in the Middle East and North Africa Region**, 2001, (edited with Sebastian Dessus and Julia Devlin), a joint publication between the OECD, the World Bank and the Economic Research Forum, Paris, Washington and Cairo.

\_\_\_\_\_, (with Subidey Togan), “The MENA Countries and the Uruguay Round and Beyond,” 2001, paper presented at the Third Mediterranean Development Forum, Cairo, March. Forthcoming in a book edited by Bernard Hoekman to be published by Macmillan Press.

\_\_\_\_\_, (with Sebastian Dessus and Kiichiro Fukasaku), “Multilateral Trade Liberalisation and the Developing Countries,” 1999. OECD Development Centre Policy Brief No. 18, Paris, October.

“The Arab World and Globalisation: Challenges and Opportunities,” paper presented at a UNDP Conference, Tunis, December 1999.

**Post-Uruguay Round Tariff Regimes, Achievements and Outlook**, 1999, OECD, Paris.

“The Arab World and the New Multilateral Trade Agenda: Trade in Services and Investment Provisions in the WTO,” *Journal of Development and Economic Policy*, Volume 1, Fall 1998.

**Opening Doors to the World: A New Trade Agenda for the Middle East**, (editor), 1999, AUC & IDRC Press, Canada.

“The Evolving Agenda for Trade in a Globalising World,” in Safadi, R. (ed.) **Opening Doors to the World: A New Trade Agenda for the Middle East**.

The Asian Financial Crisis, Implications for Trade and Trade Policy, 1998, OECD, Paris.

**Market Access for the Least Developed Countries, Where Are the Obstacles?**, 1997, OECD, Paris.

“Global Challenges and Opportunities Facing MENA Countries at the Dawn of the Twenty First Century”, in Heba Handoussa (ed.), **Economic Transition in the Middle East, Global Challenges and Adjustment Strategies**, 1997, AUC Press, Cairo.

“Trade, Investment and Finance in a Globalising World Economy,” in **Globalisation and Linkages to 2020: Challenges and Opportunities for OECD Countries**, 1997, OECD, Paris.

**Tariff Escalation and the Environment**, 1996, OECD, Paris.

**Regionalism and its Place in the Multilateral Trading System**, (editor), OECD, Paris, 1996.

“Is MENA Likely to Go Regional? Promoting the Regional Option,” in **Economic Trends in the MENA Region**, (ERF, Cairo, Egypt, November 1996).

\_\_\_\_\_, and Sam Laird, “The Uruguay Round and Developing Countries,” *Journal of World Development*, Vol. 24, No. 7, July 1996.

“The Impact of the Uruguay Round Agreements on ESCWA Countries’ Manufactured Exports,” paper presented at the Conference on Industrial Policies, Manama, Bahrain, 10-13 November 1995. In **Industrial Strategies and Policies and Managerial and Entrepreneurial Skills Under Conditions of Global and Regional Change**, (United Nations, 1996).

“The Impact of the Uruguay Round Agreements on Countries in the Middle East and North Africa Region,” Editorial Article: Economic Research Forum Newsletter, Cairo, Egypt, January 1995.

“The New Trade Theories and New Trading Opportunities for Turkey,” paper presented at the Conference on Competition Policies for Turkey, 19-20 November 1992, Istanbul, Turkey. in **Policies for Competition and Competitiveness**, (UNIDO, General Studies Series), Vienna, 1995.

“ A Preliminary Assessment of the Impact of the Uruguay Round Agreements on Developing Countries,” *Trade Policy Issues*, OECD, Paris, May 1994.

\_\_\_\_\_, and Alexander Yeats, “The North American Free Trade Agreement: Its Effect on South Asia,” *Journal of Asian Economics*, Vol. 5, No. 2, Summer 1994.

\_\_\_\_\_, and Alexander Yeats, “The Escalation of Asian Trade Barriers,” *Asian Economic Journal*, Vol. 8, No. 2, July 1994.

\_\_\_\_\_, Alexander Yeats and Carlos Braga, “Implications of NAFTA for East Asian Exports,” World Bank PRE Working Papers Series, no. 1351, 1994.

\_\_\_\_\_, Alexander Yeats and Carlos Braga, “Regional Integration in the Western Hemisphere: Deja Vu All Over Again,” *The World Economy*, Vol. 17, July 1994.

“Trade and Environment: The OECD Guidelines,” in **Trade and Environment: The International Debate**, (UNCTAD/SELA), Geneva, 1994.

“Sustaining the Trade Liberalisation Process in Developing Countries: The Experiences of Indonesia, Egypt and Nigeria,” *Trade Policy Issues*, OECD, Paris, December 1993.

\_\_\_\_\_, and Ann Richards, “Sustaining the Trade Liberalisation Process in Developing Countries: A Synthesis Report,” *Trade Policy Issues*, OECD, Paris, December 1993

\_\_\_\_\_, Geoffrey Raby and Robert York, “Assessing the Effects of the Uruguay Round,” *Trade Policy Issues Series*, No. 2, OECD, Paris, November 1993.

“International Agreements and the Environment,” mimeo, International Economics Department, International Trade Division, The World Bank, October 1993.

\_\_\_\_\_, J. Peter Neary and James E. Anderson, “The Trade Restrictiveness Index: General Equilibrium Applications,” mimeo, International Economics Department, International Trade Division, The World Bank, May 1992.

\_\_\_\_\_, Refik Erzan and Chris Holmes, “How Changes in the Former CMEA Area May Affect International Trade in Manufactures,” *World Bank PRE Working Papers Series* No. 973, September 1992.

\_\_\_\_\_, and Patrick Low, “Trade Policy and Pollution,” in Low, Patrick (editor), *International Trade and the Environment*, **World Bank Discussion Papers**, No. 159, April 1992.

\_\_\_\_\_, and Patrick Low, “International Policy Co-ordination and Environmental Quality,” in Low, Patrick (editor), *International Trade and the Environment*, **World Bank Discussion Papers**, No. 159, April 1992.

\_\_\_\_\_, and Herve Plusquellec, “Research on Irrigation and Drainage Technologies, Fifteen Years of World Bank Experience,” **World Bank Discussion Papers**, No. 128, August 1991.

## **Professional Experience**

**Head of the Trade and Development Division**, the Trade & Agriculture Directorate, Organisation for Economic Co-operation and Development, Paris, France. In consultation with the Director and the Deputy-Director, I:

- plan, elaborate and liaise with Delegates and officials in Member countries and staff within and outside the Organisation all aspects related to my Division's strategic objectives;
- anticipate and follow developments in trade and trade policy and design the Division's programme of work and budget in coordination with other Heads of Division in ECH and within and outside the organisation with the objective of ensuring synergy and high value-added;
- oversee the execution of the programme of work, directly and through supervising and guiding staff and consultants, and coordinating with colleagues, both within and outside the organisation;
- supervise, monitor and guide on a day-to-day basis the work of all the Division's staff and ensure their professional development through continuous guiding and training;
- review and provide critical feedback, including a keen awareness of political issues, of analytical and policy content of reports, policy papers and programme proposals produced within and outside the Division;
- oversee the administration of the Division's financial resources, and engage in fund raising activities with Member countries whenever necessary;
- monitor continuously work being undertaken within and outside the Organisation, including academic research, with the objectives of avoiding duplication, keeping abreast of new research findings and upgrading my own analytical skills and those of my staff, ensuring synergy and distilling the main results to share with Member countries;
- contribute analytical reports to the Trade Committee and its Working Party and to on-going horizontal projects, as well as publishing articles in refereed journals and books;
- assist the Director and the Deputy-Director in carrying out responsibilities vis-à-vis Member and non-Member-country Delegations;
- represent the Directorate at OECD meetings, and outside meetings and conferences; liaise with other inter-governmental organisations, including WTO, the World Bank, the IMF and UNCTAD;
- prepare and deliver presentations on subjects under the Division's responsibility in various national and international fora;
- identify and recruit competent staff, and ensure their professional development;
- develop and continue to maintain excellent working and personal relationships with colleagues within and outside the Organisation.

(August 2001 – Present).

**Special Visiting Chair of Development Economics**, University of Antwerp, Belgium. Teach a graduate course in international trade theory and practice titled "The Development Dimensions of the Multilateral Trading System.

(Spring 2007 – present)

**Principal Economist**, Outreach and Analysis Division, the Trade Directorate, OECD. I participated in the servicing of the Trade Committee and its Working Party through the preparation of analytical and policy-oriented reports, and the organisation of workshops with non-Member economies. My main analytical contributions included the elaboration of a groundbreaking work on post-Uruguay Round tariffs, assessment of the impact of the Uruguay Round, identification and analysis of the major impediments to the integration of developing, least developed and transition countries in the multilateral trading, and finally the preparation of a comprehensive study on "The Development Dimensions of Trade" that examined the main interests and concerns of non-OECD countries in the multilateral trading system.

(June 1993 – September 1995 as Senior Economist, then Principal Economist October 1995 – July 2001).

**Economist**, The World Bank, International Economics Department, International Trade Division, Washington, D.C. I was involved in the Department's overall research programme as well as its support to the Bank's lending policies and operations. As a Senior Economist, I supervised a staff of young professionals, economists and research and statistical assistants. Major tasks undertaken included:

- a comprehensive assessment of the trade and investment implications of the North American Free Trade Agreement, and the required trade and investment reforms in Mexico;
- an in-depth analysis of the impact of trade reforms on the environment, and the implications for the Bank's structural adjustment programmes;
- active participation and substantial contributions to the development of the Bank's Environmental Impact Assessment guidelines;
- the conceptual development of a uniform cost of protection index that provides trade analysts with a theoretically sound index measure to use in international and intertemporal comparisons of the restrictiveness of trade policy: the methodology was later adopted Bank-wide in support of structural adjustment programmes;
- active participation in the Bank's core team of trade experts that carried out a comprehensive review of the majority of the Bank's trade and structural adjustment programmes in all regions, and verified their consistency with the multilateral trading system's rules and disciplines;
- various contributions to the Bank's economic assessment and assistance programmes in support of the transition to market economies of Eastern European and the former USSR countries, and economic recovery programmes in countries in the Middle East region.

(March 1987 - May 1993)

**Economist**, the World Bank, Office of the Chief Economist, Middle East and North Africa Region, Washington, D.C. Involved in the Region's overall lending programme. This included, *inter alia*, the design and implementation of structural adjustment and economic reform programmes with special focus on trade policy reform and impact assessment on the poor. My last two missions were to Lebanon and the Occupied Territories (OT). In Lebanon, I assessed the factors that were impairing the performance of international and regional trade in the country. The study has been tabled for discussion during a Consultative Group meeting in early 1994 that set the stage for the resumption of international aid to Lebanon. For the OT, I carried out a comprehensive review of the territories' trade policies and their potential trading opportunities. For that purpose, I developed a gravity-type model that simulated the pattern as well as the direction of the OT trade following independence. This study has been incorporated in a report published by the World Bank under the title: "Developing the Occupied Territories: An Investment in Peace."

(September 1985 – February 1987)

**Assistant Professor**, Department of Economics, Georgetown University, Washington, DC. Taught courses in international trade and finance, intermediate macroeconomics and mathematical economics.

(September 1987 – May 1989)